

**What Can I Do With A Major In.....Management?**

**Major Description:** The Management (B.B.A.) program has the mission of providing a broad-based undergraduate curriculum designed to prepare students for careers involving leadership and management.

Some Related Job Titles*	Possible Employers	Additional Resources for more information:
Account Executive	Apartment Housing Rental Offices	Clayton State University Homepage <a href="https://www.clayton.edu/business/programs/bachelor-of-business-administration/management">https://www.clayton.edu/business/programs/bachelor-of-business-administration/management</a>
Compensation Manager	Banking Industries	Books-Career Services Library
Fund Raiser/Development Officer	Computer Firms	Occupational Outlook Handbook
Hotel/Motel Manager	Consulting Firms	<a href="http://www.bls.gov/ooh/">http://www.bls.gov/ooh/</a>
Human Resources Manager	Entertainment Ticket Sales Offices	O*NET
Information Systems Manager	Fitness Centers	<a href="http://www.onetonline.org/">http://www.onetonline.org/</a>
Management Consultant	Hotels	FOCUS 2
Nursing Home Administrator	Human Resource Departments	<a href="https://www.focus2career.com/Portal/Login.cfm?SID=933">https://www.focus2career.com/Portal/Login.cfm?SID=933</a>
Operations Manager	Insurance Companies	(use the access code “lakerpride” to create an account)
Property Manager	Investment Firms	
Purchasing Agent	Local, State, Government Agencies	
Retail Buyer/Manager	Museums	
Risk Manager	Restaurants	
Security Salesperson	Retail Stores	
Stock Broker	Utility Service Providers	

**Primary Skills Needed :** Ability to motivate others, organize people and tasks, identify resources and materials, listening, written and communication, critical thinking, compile and rank information, organizational skills, appreciate diversity, ability to teach a skill, understand and respect feelings, and identify problems and needs

\* This list is a sample of options. There are many more titles and employers from which to choose, this is just a sample of a few. When considering job titles for yourself, consider *your* **skills, knowledge, and experience level**. If you are unaware of your personal skill set, schedule a meeting with a career counselor at the phone number listed above. We look forward to helping you discover your “best fit” in a career based on your interests.