

**FY 2022 Budget Hearing Data Sheet  
Fall Enrollment**

Institution Name:

Clayton State University

<b>Enrollment Trends</b>						
	Fall 2017	Fall 2018	Fall 2019	Fall 2020	Fall 2021 (Projected)	Fall 2022 (Projected)
<b>Headcount</b>	7,003	7,038	6,879	7,052	7,175	7,404
% Change in Headcount over prior Fall		0.5%	-2.3%	2.5%	1.7%	3.2%
<b>FTE</b>	5,729	5,789	5,705	5,726	5,803	5,985
% Change in FTE over prior Fall		1.0%	-1.5%	0.4%	1.3%	3.1%
<b>State funding per Student FTE</b>	\$4,466	\$4,719	\$4,949	\$4,428		
<b>E&amp;G funding per Student FTE</b>	\$10,139	\$10,394	\$10,765	\$10,189		
<b>Dually Enrolled Student Headcount</b>	787	949	898	993	1,041	1,068
<b>Undergraduate Headcount (not including dual enrollment)</b>	5,704	5,586	5,409	5,341	5,236	5,337
<b>Graduate Headcount</b>	448	441	511	676	853	954
<b>Transient &amp; Other Headcount</b>	64	62	61	42	45	45
<b>Beginning Freshman Class Headcount</b>	560	536	489	776	610	490
<b>Out-of-State Student Headcount</b>	212	281	306	300	310	320
<b>Out-of-Country Student Headcount</b>	137	122	133	132	130	130
<b>% of students enrolled 100% in online courses</b>	14.3%	16.3%	17.6%	48.4%	40.0%	42.0%
<b>% of Students taking one or more online courses but not enrolled 100% online</b>	34.7%	36.4%	34.6%	46.5%	45.0%	43.0%

<b>Fall Enrollment by Campus/Site</b>						
Campus/Site	Fall 2017	Fall 2018	Fall 2019	Fall 2020	Fall 2021 (Projected)	Fall 2022 (Projected)
100% Online	1,044	1,209	1,433	3,705	3,200	2,500
Main Campus	5,432	5,255	4,937	3,158	4,000	4,500
Peachtree City-Fayette County	425	461	392	244	450	470
Henry County	159	198	204	60	215	225
Distance Learning(Online Only)	47	42	15	2,989	1,250	1,400
eTuition (Online Only)	2,307	2,363	2,332		1,000	1,100
Other USG Institution	94	160	132	41	100	150
Cross-Registration		6		4		
eCore (Online Only)			11		20	20
eMajor Consortium			43	19	45	45
<b>Total</b>	<b>9,508</b>	<b>9,694</b>	<b>9,499</b>	<b>10,220</b>	<b>10,280</b>	<b>10,410</b>

Note: campus enrollment figures may be duplicated for students taking courses at multiple campuses.  
Please update prior year figures if necessary.

# FY 2022 Budget Hearing Data Sheet

Institution Name:

Clayton State University

## Academics & Student Success

	FY 2018	FY 2019	FY 2020
# of Degrees Awarded	1,257	1,206	1,224
Total # of Active Programs	51	54	54
Number of Low Producing Programs	9	12	14
	Fall 2017	Fall 2018	Fall 2019
One-Year <u>Retention Rates</u> for First-Time Full-Time Freshman	76.8%	73.6%	72.9%
	Fall 2015	Fall 2016	Fall 2017
Three-Year <u>Graduation/Transfer Rates</u> First-Time Full-Time Freshman	71.7%	66.7%	57.6%
	Fall 2012	Fall 2013	Fall 2014
Six-Year <u>Graduation Rates</u> First-Time Full-Time Freshman	38.2%	38.6%	39.8%

## Financial Aid

	FY 2018	FY 2019	FY 2020
% of Undergraduates Receiving Pell	57.1%	59.5%	58.0%
Total \$ Amount of Pell provided	\$16,285,278	\$17,824,999	\$17,522,754
% of Undergraduates Receiving HOPE/Zell	17.3%	18.9%	19.8%
Total \$ Amount of HOPE provided	\$3,922,898	\$4,308,035	\$4,470,021
% of Students Undergraduates Receiving Federal Loans	52.4%	49.1%	57.0%
Total \$ Amount of Undergraduate Federal Loans received	\$30,614,612	\$28,301,892	\$22,621,267
% of Students Graduates Receiving Federal Loans	57.5%	60.6%	65.5%
Total \$ Amount of Graduate Federal Loans received	\$5,044,593	\$5,639,914	\$5,786,080
	FY 2015	FY 2016	FY 2017
Federal Student Loan Default Rate (Three-Year Cohort Year)	7.7%	10.8%	9.3%

# FY 2022 Budget Hearing Data Sheet

Institution Name:

Clayton State University

Revenues						
	FY 2018	FY 2019	FY 2020	FY 2021 Budget <i>as of Q1 Amend.</i>	Percent Change from FY18 to FY21	Percent Change from FY20 to FY21
State Appropriations	\$25,584,910	\$27,319,573	\$28,233,759	\$25,355,151	-0.90%	-10.20%
Tuition Revenue	\$28,856,079	\$28,983,543	\$29,381,571	\$29,335,000	1.66%	-0.16%
Special Institutional Fee	\$3,644,165	\$3,867,397	\$3,796,501	\$3,650,000	0.16%	-3.86%
Sponsored Revenue	\$20,641,513	\$21,424,909	\$20,917,502	\$19,070,076	-7.61%	-8.83%

Tuition Revenue Analysis (Fund 10500)						
In-State Tuition Revenue						
Undergraduate	\$24,458,524	\$24,676,917	\$24,171,580	\$23,982,151	-1.95%	-0.78%
Graduate	\$1,719,030	\$1,968,155	\$2,900,610	\$2,426,369	41.15%	-16.35%
<b>Total In-State Tuition</b>	<b>\$26,177,554</b>	<b>\$26,645,072</b>	<b>\$27,072,190</b>	<b>\$26,408,520</b>	<b>0.88%</b>	<b>-2.45%</b>
Out-of-State Tuition Revenue						
Undergraduate	\$1,581,950	\$1,679,019	\$1,796,114	\$1,893,275	19.68%	5.41%
Graduate	\$1,096,575	\$659,452	\$513,267	\$1,033,205	-5.78%	101.30%
<b>Total Out-of-State Tuition</b>	<b>\$2,678,525</b>	<b>\$2,338,471</b>	<b>\$2,309,381</b>	<b>\$2,926,480</b>	<b>9.26%</b>	<b>26.72%</b>
Tuition Carry Forward	\$857,431	\$850,627	\$881,447			
Percent of Tuition Carried Forward	3.0%	2.9%	3.0%			

Expenditures						
	FY 2018	FY 2019	FY 2020	FY 2018	FY 2019	FY 2020
				% of total expenditures		
Instruction	\$28,924,773	\$30,524,012	\$31,053,446	32.1%	33.0%	31.5%
Research	\$129,365	\$207,791	\$379,208	0.1%	0.2%	0.4%
Public Service	\$592,551	\$541,098	\$532,060	0.7%	0.6%	0.5%
Academic Support	\$10,305,050	\$11,317,178	\$9,743,708	11.5%	12.2%	9.9%
Student Services	\$9,001,201	\$9,088,330	\$9,345,023	10.0%	9.8%	9.5%
Institutional Support	\$12,499,372	\$11,548,788	\$20,057,535	13.9%	12.5%	20.3%
Plant Operations and Maintenance	\$8,793,273	\$8,340,277	\$7,827,676	9.8%	9.0%	7.9%
Scholarships and Fellowships	\$8,100,229	\$8,304,737	\$11,382,875	9.0%	9.0%	11.5%
Auxiliary Enterprises	\$11,627,465	\$12,702,313	\$8,329,805	12.9%	13.7%	8.4%
<b>Total Operating Expenditures</b>	<b>\$89,973,279</b>	<b>\$92,574,524</b>	<b>\$98,651,336</b>			

## FY 2022 Budget Hearing Data Sheet

Institution Name:

Clayton State University

Financial Trends						
	6/30/2018	6/30/2019	6/30/2020		Percent Change from 6/30/18 to 6/30/20	Percent Change from 6/30/19 to 6/30/20
Current Cash and Equivalents	\$8,092,720	\$9,731,117	\$11,434,123		41.29%	17.50%
Current S-T Investments	\$0	\$0	\$0		#DIV/0!	#DIV/0!
Student Tuition and Fees AR	\$1,831,364	\$2,217,215	\$2,933,119		60.16%	32.29%
Aux Enterprises and Other Operating Activities AR	\$1,189,436	\$1,806,551	\$1,338,933			
Federal Financial Assistance AR	\$2,907,533	\$2,093,841	\$897,119		-69.15%	-57.15%
All Other Receivables	\$3,726,644	\$4,102,216	\$3,564,247		-4.36%	-13.11%
Allowance for Doubtful Accounts	\$1,038,306	\$1,758,783	\$3,459,453		233.18%	96.70%
Net Assets - Unrestricted	(\$72,312,998)	(\$72,017,074)	(\$78,160,696)		8.09%	8.53%
Net Assets - Unrestricted (w/o pension & OPEB effect)	\$8,822,104	\$9,643,407	\$7,593,286		-13.93%	-21.26%
Accounts Receivable Written Off (Approved by SAO)	\$0	\$134,109	\$0		#DIV/0!	-100.00%

Debt Obligations						
	6/30/2018	6/30/2019	6/30/2020			
Annual Operating Lease Payments P&I	\$254,099	\$264,129	\$276,478			
Annual Debt Payments P&I (Lease Purchase, Notes, etc.)	\$4,886,603	\$5,091,342	\$5,197,953			
Total Debt Liabilities (Lease Purchase, Notes, etc.)	\$67,439,069	\$65,776,816	\$63,621,407			
Total Debt Minimum Payments (P&I, Additional Rent, Other Executory cost, etc.)	\$123,923,259	\$113,727,267	\$108,103,895			
Next Year's Total Minimum Debt Payments (P&I, Additional Rent, Other Executory cost, etc.)	\$5,506,913	\$5,623,373	\$5,697,504			
Total Non-cancellable Operating Lease Minimum Payments (P&I, Additional Rent, Other Executory cost, etc.)	\$267,627	\$269,411	\$258,439			
Next Year's Total Minimum Operating Lease Payments (P&I, Additional Rent, Other Executory cost, etc.)	\$267,627	\$269,411	\$258,439			

## FY 2022 Budget Hearing Data Sheet

Institution Name:

Clayton State University

### Financial Ratios (See attached Instructions)

	6/30/2018	6/30/2019	6/30/2020			
Primary Reserve Ratio	0.10	0.10	0.07			
Viability Ratio	0.13	0.15	0.12			
Return on Net Assets Ratio	(0.02)	(0.03)	(0.15)			
Current Ratio	1.84	1.85	1.70			
Cash Ratio	0.95	1.12	1.32			
Capital Liability Burden Ratio (Including Operating Leases)	5.72%	5.79%	5.91%			
Capital Liability Burden Ratio (Excluding Operating Leases)	5.43%	5.50%	5.62%			
Total Debt Liabilities per FTE	\$11,772	\$11,362	\$11,152			
Total Debt Minimum Payments per FTE	\$21,631	\$19,645	\$18,949			

### Financial Trends - Auxiliary Operations

	6/30/2018	6/30/2019	6/30/2020		Percent Change from 6/30/18 to 6/30/20	Percent Change from 6/30/19 to 6/30/20
<b>Auxiliary Unrestricted Reserve Balance:</b>						
Unrestricted Other	\$3,532,002	\$2,066,956	\$3,975,069		12.54%	92.32%
Reserved for Encumbrances	\$276,715	\$1,455,477	\$77,402		-72.03%	-94.68%
PPV Reserve			\$2,014,567			
Reserves for Deferred Gift Revenue			\$0			
R&R Reserve	\$619,002	\$673,214	\$764,810		23.56%	13.61%
<b>Total Auxiliary Unrestricted Reserve Balance</b>	<b>\$4,427,719</b>	<b>\$4,195,647</b>	<b>\$6,831,848</b>		<b>54.30%</b>	<b>62.83%</b>
Total Auxiliaries Cash and Equivalents	\$2,433,857	\$3,105,547	\$3,715,971		52.68%	19.66%

**Note:** FY18 and FY19 auxiliary balances above are reported from the Actuals ledger only. In FY20 and moving forward, these amounts will be reported on a GAAP basis. Any notable swings between FY19 and FY20 due to reporting shift can be explained in the narrative document.

### Financial Trends - PPV Obligations

	6/30/2018	6/30/2019	6/30/2020		Percent Change from 6/30/18 to 6/30/20	Percent Change from 6/30/19 to 6/30/20
Total PPV Principal Outstanding	\$68,635,739	\$67,407,096	\$65,535,011		-4.52%	-2.78%
Total Annual PPV Lease Obligations	\$5,424,119	\$5,506,913	\$5,623,373		3.67%	2.11%
Total Number of PPV Projects	3	3	3		0.00%	0.00%
Total Number of non - performing PPV Projects	0	0			#DIV/0!	#DIV/0!
	<b>Fall 2017</b>	<b>Fall 2018</b>	<b>Fall 2019</b>	<b>Fall 2020</b>		
Fall Number of Housing beds (State, PPV, P3, other)	1,200	1,200	1,200			
Fall Total Number of PPV beds	1,200	1,200	1,200			
Fall Total Number of P3 beds	NA	NA	NA			
Fall Student Housing Occupancy Rates	84.3%	89.5%	84.3%			

## FY 2022 Budget Hearing Data Sheet

Institution Name:

Clayton State University

Employee Trends						
	Fall 2017	Fall 2018	Fall 2019	Fall 2020	Percent Change from Fall 17 to Fall 20	Percent Change from Fall 19 to Fall 20
Full-Time Faculty	249	246	248		-100.00%	-100.00%
Full-Time Staff	375	394	384		-100.00%	-100.00%
<b>Total Full-Time Employees</b>	<b>624</b>	<b>640</b>	<b>632</b>	-	<b>-100.00%</b>	<b>-100.00%</b>
Part-Time Faculty	111	125	137		-100.00%	-100.00%
Part-Time Staff	81	64	87		-100.00%	-100.00%
<b>Total Part-Time Employees</b>	<b>192</b>	<b>189</b>	<b>224</b>	-	<b>-100.00%</b>	<b>-100.00%</b>
Graduate Assistants	15	17	12		-100.00%	-100.00%

Personal Services Expenditures (Teaching Only - Do not include B-Units)						
	FY 2018	FY 2019	FY 2020	FY 2021	% Change FY18 to FY20	% Change FY20 to FY21
<b>State Funds, Tuition, &amp; Other General</b>						
Original Budget	\$50,979,058	\$52,716,271	\$54,679,783	\$53,099,599	7.26%	-2.89%
Final Expenditures	\$49,421,574	\$50,652,972	\$51,834,531		4.88%	
<b>Sponsored Operations</b>						
Original Budget	\$614,145	\$617,782	\$707,405	\$856,889	15.19%	21.13%
Final Expenditures	\$721,390	\$1,038,526	\$1,331,644		84.59%	
<b>Departmental Sales and Services</b>						
Original Budget	\$1,051,839	\$1,082,697	\$1,158,603	\$1,416,252	10.15%	22.24%
Final Expenditures	\$1,009,515	\$1,010,532	\$1,125,585		11.50%	
<b>Indirect Cost Recovery</b>						
Original Budget	\$0	\$0	\$0	\$0	#DIV/0!	#DIV/0!
Final Expenditures	\$1,457	\$4,692	\$13,387		818.78%	
<b>Technology Fee</b>						
Original Budget	\$560,127	\$573,822	\$518,084	\$509,450	-7.51%	-1.67%
Final Expenditures	\$413,820	\$465,067	\$371,687		-10.18%	
<b>Auxiliary Operations</b>						
Original Budget	\$3,584,380	\$3,965,164	\$3,610,619	\$3,082,390	0.73%	-14.63%
Final Expenditures	\$3,130,277	\$3,733,405	\$3,122,585		-0.25%	
<b>Student Activities</b>						
Original Budget	\$703,953	\$784,944	\$794,200	\$814,637	12.82%	2.57%
Final Expenditures	\$689,312	\$670,598	\$715,722		3.83%	

**FY 2022 Budget Hearing Data Sheet  
Auxiliary Enterprises and Student Activity Reserve Balances**

Institution Name:

Clayton State University

Information for Auxiliary Enterprises - For The Period Ended June 30, 2020 (Source AFR, include actuals, GAAP and Capital Ledgers)												
Auxiliary Enterprise	Fund Code	Total Revenue	Total Expenditures, excluding depreciation and interest expense	Depreciation	Interest Expense	Revenues net of Expenditures, Before Transfers	Transfers In (Out)	Revenues net of Expenditures, After Transfers	Fund Balance	Unrestricted Fund Balance	Does activity include a PPV?	PPV Reserve Balance
Athletics	12280	\$1,820,814	\$2,209,358	\$56,281	\$1,718	(\$446,543)	\$148,524	(\$298,019)	\$833,226	(\$195,172)	No	
Housing	12210	\$5,253,333	\$3,316,792	\$1,975,062	\$2,088,409	(\$2,126,930)	\$1,691,899	(\$435,031)	(\$14,998,096)	\$1,496,372	Yes	\$2,014,567
Dining/Food Services	12220	\$1,266,427	\$1,352,630	\$17,867	\$0	(\$104,070)	\$241,504	\$137,434	\$740,579	\$664,895	No	
Bookstore	12230	\$533,798	\$266,573	\$3,490	\$0	\$263,735	(\$97,000)	\$166,735	\$1,120,570	\$1,119,986	No	
Health Services	12240	\$519,489	\$519,803	\$0	\$0	(\$314)	\$25,000	\$24,686	\$228,308	\$228,308	No	
Parking/Transportation	12250/60	\$378,936	\$442,765	\$12,579	\$0	(\$76,408)	\$78,472	\$2,064	\$670,691	\$251,024	No	
Other Auxiliaries	12270	\$321,871	\$298,761	\$1,380	\$0	\$21,730	\$62,781	\$84,511	\$497,423	\$487,058	No	
<b>Total Auxiliary Enterprises</b>		<b>\$10,094,668</b>	<b>\$8,406,682</b>	<b>\$2,066,659</b>	<b>\$2,090,127</b>	<b>(\$2,468,800)</b>	<b>\$2,151,180</b>	<b>(\$317,620)</b>	<b>(\$10,907,299)</b>	<b>\$4,052,471</b>		<b>\$2,014,567</b>
Student Activities	13000	\$1,747,944	\$943,054	\$701,687	\$709,507	(\$606,304)	\$0	(\$606,304)	(\$824,368)	\$785,091	Yes	\$650,720
<b>Total Auxiliary &amp; Student Activities</b>		<b>\$11,842,612</b>	<b>\$9,349,736</b>	<b>\$2,768,346</b>	<b>\$2,799,634</b>	<b>(\$3,075,104)</b>	<b>\$2,151,180</b>	<b>(\$923,924)</b>	<b>(\$11,731,667)</b>	<b>\$4,837,562</b>		<b>\$2,665,287</b>